



MONA·VIE™ DISTRIBUTOR CENTRE

AS A BUSINESS OWNER, YOU FACE MANY CHALLENGES. HOW DO YOU SELL MORE PRODUCTS MORE OFTEN? HOW DO YOU GROW YOUR BUSINESS BY SIGNING MORE DISTRIBUTORS WHILE SUPPORTING YOUR EXISTING NETWORK? HOW DO YOU TAKE THE MONAVIE OPPORTUNITY AND MAKE IT EXCEPTIONAL?

THE MDC OPPORTUNITY

Take the next step in your business evolution by opening your own MonaVie Distributor Centre (MDC) for independent distributors. When you open an MDC, you take an active role in your inventory and in distributing that inventory to other distributors. Through your MDC, you'll be able to:

- Regularly order and warehouse inventory at your location, making it easier to resell to all MonaVie distributors.
- Assign Product Volume (PV) at the point of purchase.
- Register new distributors and immediately sell products to them.

CHALLENGES FACING BUSINESS OWNERS

Every business has its challenges—even a MonaVie distributorship. Have you experienced the following?

- Expensive delivery costs
- Lengthy delivery times
- Inconvenient payment methods
- Limited resources to expand and improve

Opening your own MDC provides a new and exciting avenue to overcome these challenges.



THE BENEFITS OF AN MDC

Why would you want to take on the added responsibility of owning an MDC? When you open an MDC, you will:

- Significantly improve delivery times and costs by having the inventory on hand.
- Improve the sales cycle, creating more transactions more often.
- Grow and support your network by providing the right resources to your downline at the right time.
- Start new distributors off on the right foot by registering them and selling the products they need on site, right away.

But those aren't the only benefits you'll experience as an MDC owner. You'll also see an increase in your profits for each sale you make.

IS THE MONAVIE DISTRIBUTOR CENTRE RIGHT FOR YOU?

If you're looking for an exceptional opportunity to grow your business, and if you meet the following requirements, then it most definitely is!

1. Fill out and submit the MDC Application Form.

2. Meet the following criteria:

- Ability to make an initial minimum purchase of ₹500,000 to open your centre.
- Ability to submit monthly sales of at least 2,000 PV.
- Achievement of a rank of Star 1,000 or above; or, in new MonaVie markets, there must be a Star 1,000 or above to demonstrate that that district has sufficient business to support an MDC.
- Approval of your MDC site from a MonaVie branding compliance agent.
- Resolution of any outstanding compliance issues with MonaVie.
- Access to a broadband internet/fax/telephone connection.
- A meeting hall with facilities to cater for around 20 people.
- Personal activity maintained at 100 Active and Qualified in each four-week rolling period.

If you're looking for that next step, and you're ready to take advantage of an exceptional opportunity, then contact MonaVie today to start your adventure with a MonaVie Distributor Centre for independent distributors.

MONAVIE DISTRIBUTOR CENTRE COMMISSIONS

As an MDC owner, you'll be able to earn commissions based on your sales. There are two tiers of commissions that you can qualify for.

TIER 1 In the first tier, you'll earn an increasing amount of commissions based on your sales activity in a four-week rolling period. Starting with 6 percent and increasing to 8 percent, each month you'll receive this commission if you qualify.

TIER 1 COMMISSIONS

Percentage Earned	Sales Required per 4-Week Rolling Period
6 % on sales PV per 4-week rolling period	₹ 0—300,000
7 % on sales PV per 4-week rolling period	₹ 300,001—500,000
8 % on sales PV per 4-week rolling period	₹ 500,001 and above

TIER 2 Not only can you earn a monthly commission on your MDC sales, you can also earn an annual commission. You can earn 1 percent of your annual sales PV for the first ₹40 Lakhs sales from your MDC; when you exceed ₹40 Lakhs in annual sales, you'll earn 2 percent on sales PV. You'll want to set a goal of averaging ₹3.5 Lakhs in monthly sales in order to take advantage of this higher percentage.

TIER 2 COMMISSIONS

Percentage Earned	Annual Sales Required
1 % on sales PV annually	₹ 0—4,000,000
2 % on sales PV annually	₹ 4,000,001 and above

Note: 1 PV = 1 GBU: Global Business Unit. 1 GBU payout is equal to 43.